

Date:

IN THE NAME OF GOD

TENDER CONDITIONS

TO:

SUBJECT : TENDER NO: FKP-8820014 - FK/AOK

DEAR SIRs ;

WE IRANIAN OFFSHORE OIL CO. (I.O.O.C) AFFILIATED TO THE MINISTRY OF PETROEUME ARE IN NEED OF THE MATERIAL AS PER THE SPECIFICATIONS & QUANTITIES GIVEN IN ATTACHED PAGES .

CONSIDERING THE BELOW MARKED ARTICLES , PLEASE SUBMIT YOUR FIRM QUOTATION TILL 2010/04/05 TO OUR ADDRESS : (9TH FLOUR, NO.38, TOURAJ STREET, VALIASR AVE. MODARRES CROSSROAD, TEHRAN-IRAN, POSTAL CODE: 19395, P.O.BOX: 5591, TRANSACTION COMMITTEE)

- EXACT FCA VALUE
- EXACT FOB VALUE

.....AND SEPRATELY FREIGHT CHARGES BY

- AIR TO TEHRAN
- AIR TO KISH ISLAND
- TRUCK TO TEHRAN
- AIR TO SHARJAH
- DELIVER THE GOODS TO OUR AGENT IN SHARJAH
- VESSEL TO BANDAR ABBAS
- VESSEL TO BANDAR IMAM KHOMEINI
- VESSEL TOBANDAR BOUSHEHR

.....INDICATING :

- EXACT COUNTRY OF ORIGIN (IF EEC , PLEASE NAME THE CONCERNED COUNTRIES) EARLIEST DELIVERY TIME
- TYPE OF PACKAGING & NUMBER OF PACKAGES
- APPROXIMATE NET AND GROSS WEIGHTS
- DIMENSIONS AND VOLUMES IN CUBIC METER
- EARLIEST DELIVERY TIME
- IMCO CLASS NO. (IF APPLICABLE)
- INTERNATIONAL STANDARD CODE OF THE SUPPLIED GOODS SUCH AS API, DIN. ETC AND HARMONIZED SYSTEM TARIFF NO TO BE MENTIONED
- HARMONIZED SYSTEM CUSTOM TARIFF NO. TO BE MENTIONED.
- EXACT MANUFACTURER,S NAME OF THE GOODS TO BE MENTIONED AND RELATED CERTIFICATES TO BE SUBMITTED (IF GOODS WOULD BE MADE BY OTHER CO.)

..... IMPORTANT NOTE:

SHORTEST DELIVERY TIME IS ONE OF THE MAIN POINTS FOR SELECTION WINNER OF THE BID.

PAYMENT WILL BE EFFECTED AS FOLLOWS :

BY UNCONFIRMED IRR . SIGHT L / C , PAYABLE AGAINST SHIPPING DOCUMENTS

TENDER GUARANTY :

OPTION A : THE AMOUNT OF EURO 1372

TO BE TRANSFERRED

TO OUR ACCOUNT NO:2104149 IN THE NAME OF NIOC OFFSHORE, VANAK BRANCH OF BANK MELLAT, AND ORIGINAL COPY OF CREDIT NOTE TO BE SUBMITTED.

OPTION B : FOR THE AMOUNT OF RIALS

18700000

TO BE

TRANSFERRED TO OUR ACCOUNT NO. 59322230 IN THE NAME OF NIOC OFFSHORE , WEST SOMAYE BRANCH OF BANK TEJARAT, AND ORIGINAL COPY OF CREDIT NOTE TO BE SUBMITTED .

OPTION C : THE BANK GUARANTY FOR THE SAME AMOUNT SHOULD BE SUBMITTED.

NOTE : NOTWITHSTANDING THE CONTRACTUAL CURRENCY , PAYMENT SHALL BE EFFECTED AT THE COMPANY'S DISCRETION IN EURO BY CONVERTING THE DOLLAR AMOUNT AT THE REVAILING RATE ON THE DUE DATE . PAYMENT IN OTHERCURRENCIES MUST BE MUTUALLY AGREED UPON BY THE PARTIES .

CURRENCY : QUOTATION / PROFORMA INVOICE SHOULD BE IN EURO ALL SUCH PAYMENTS WILL BE EFFECTED THROUGH BANK MELLI IRAN , OR OTHER IRANIAN BANKS.

CONSIDERING THE FOLLOWING NOTES :

- 1- YOUR QUOTATION SHOULD REACH US NOT LATER THAN THE DUE DATE . IN 4 SETS ,2 FOR TECHNICAL EVALUATION WITHOUT PRICE IN ONE ENVELOPE , 1 SETS FOR PRICE CONSIDERATION (3 MONTHS VALIDITY) IN SEPARATE ENVELOPE,AND THE LAST ONE FOR ORIGINAL COPY OF CREDIT NOTE.
- 2- PLEASE SEND YOUR TECHNICAL QUOTATION ON FAX NOS 22664250 AND 22664251 THEN SEND ORIGINAL PRICED ONE BY COURIER.
- 3- ANY TECHNICAL QUESTION TO BE ADVISED A.S.A.P.
- 4- PLEASE DO MENTION OUR INDICATED TENDER NO. ON ALL ENVELOPES, CORRESPONDENCE AND ON COURIER RECEIPTS , AS WELL .
- 5- AT LEAST 2 SETS OF CATALOG OR BROCHURE RELATED TO THE OFFERED MATERIAL SHOULD BE ENCLOSED WITH YOUR QUOTATION.
- 6- OFFERS AGAINST EACH ITEM SHOULD BE COMPLETE AND WE WILL TAKE NO ACTION ON OFFERS WHICH ARE
 - 6-1-INCOMPLETE
 - 6-2-RECEIVED THROUGH TLX/FAX OR OPENED ENVELOPES
 - 6-3-RECEIVED AFTER THE ABOVE CLOSING DATE

- 7- WILL ACCEPT ONLY OFFERS WHICH ARE RECEIVED THROUGH THE MAIN TENDER.
- 8- IN CASE YOU DECIDE NOT TO PARTICIPATE IN THIS TENDER , PLEASE ADVISE THE REASON , ENABLING US TO UPDATE OUR RECORDS/APPROVED VENDORS LIST.
- 9- IF OUR TENDER IS GOING TO BE SUBMITTED TO ANOTHER CO. OUR PRIOR WRITTEN CONFIRMATION SHOULD BE OBTAINED .
- 10- THIRD PARTY INSPECTION MAY BE REQUIRED , AND INSPECTION CO. WILL BE NOMINATED LATER ON & ANY COST INCURRED WILL BE BORNE BY US.
- 11- ANY DISPUTES WILL BE SOLVED AMICABLY , OTHERWISE IN THE IRANIAN COURT UNDER THE LAW OF ISLAMIC REPUBLIC OF IRAN.
- 12-YOU ARE STRONGLY REQUESTED TO CONFIRM RECEIPT OF THIS INQUIRY AND ADVISE YOUR INTENTION IN THIS CASE
- 13-THE TENDER NO TO BE MENTIONED ON ALL THE ENVELOPES.
- 14-COMMERCIAL OFFERS SHOULD BE VALID AT LEAST FOR 3 MONTHS.
- 15-YOUR PRICES SHOULD BE QUOTED IN A CURRENCY OTHER THAN USD.ANY PROFORMA INVOICE/QUOTATION RECEIVED IN USD WOULD BE CONSIDERED AS VOID.
- 16-THE COEFFICIENT FOR BALANCING OF TECHNICAL EVALUATION AND FINANCIAL PROFORMA INVOICE /QUOTATION SHALL BE.....

YOURS FAITHFULLY

All Reza Dezashibi

HD FOREIGN PURCHASING DEPT

FXP-8820014-FX/A.K

ITEM NO	شماره طعه بدی کالا MESC NO.	واحد کالا UNIT	شرح کالا DESCRIPTION	مقدار REQUIRED QTY
			HEADING: DRILLING MUD & CEMENTING MATERIALS The following items are chemical additives to be used in acidizing and acid wash jobs, for offshore wells. The reservoir lithology is either sandstone or carbonate, with temperature of either more than 200 deg. F or less than 200 deg. F. The chemical additives will mix with Hydro-Choloric acid (HCl) with 5 to 20 percent .concentration	
1	89 0982014010	GL	CORROSION INHIBITOR	3,000
2	0982014020	GL	NON EMULSIFIER	3,000
3	0982014030	GL	ANTI SLUDGE	3,000
4	0982014040	GL	GELLING AGENT	3,000
5	0982014050	GL	CROSS LINKER	3,000
6	0982014060	GL	BUFFER	1,000
7	0982014070	KG	IRON CONTROL	2,000